

Date: =July 21, 2006

Module =Module 7 - Chapters 13 through 14

Three Attempts =YES - I completed all three attempts but my highest score was less than '10.'

Quiz Attempt # 1 = =6

Quiz Attempt # 2 = =9

Quiz Attempt # 3 = =7

Learned:=The factors that contribute to monopolistic competition are now clearer. The Nash Equilibrium, which I have heard of but never quite understood, is now much clearer. Anti-trust is a commonly used term, but I did not fully comprehend it before this chapter.

Questions:=One of the problems I consistently have with the graphics in the book is that they always seem to have ATC and demand intercepting at a common point, so understanding which value is used in a calculation is not always clear, and inevitably appears on the examination. I would like to have a question or two on collusion -- I did practice problems, but I am not certain I have mastered it.

Partial response -

market demand reflects the marginal benefit to both business and consumer in a market without externalities and market power (e.g., monopoly).

In the former case  $MB_{\text{society}} = MB_{\text{private}}$  without externalities, in the latter case the difference is between average revenue (AR) and marginal revenue (MR).

$$(1) AR = \frac{TR}{Q} = \frac{P \cdot Q}{Q} = P$$

The Demand curve is always the pricing curve, but decisions are made at the margin, not on average.

$$(2) MR = \frac{\Delta TR}{\Delta Q} = P \frac{\Delta Q}{\Delta Q} + Q \frac{\Delta P}{\Delta Q} = P \left( 1 - \frac{1}{E_D} \right)$$

so if  $E_D < \infty$  (if  $E_D$  is less than perfectly elastic (horizontal) then  $MR < P$ .

$$(3) \text{ Like wise } ATC = \frac{TC}{Q} \text{ and}$$

$$(4) MC = \frac{\Delta TC}{\Delta Q}$$

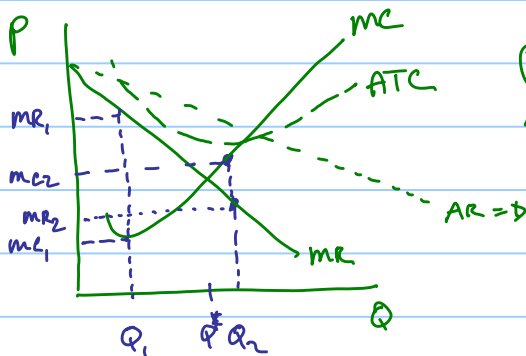
So pricing/production decisions follow this pattern:

I. produce  $Q^*$  where  $MR = MC$ . This is the profit maximizing amount. Remember if  $MR > MC$  then produce more, if  $MR < MC$  then produce less, so if  $MR = MC$  this is the optimal point:

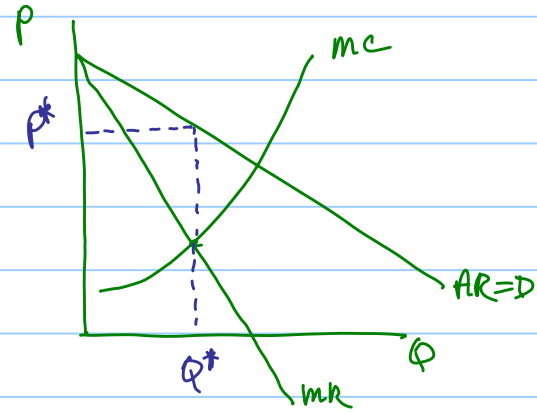
at  $Q_1$   $MR_1 > MC_1$  so produce more

at  $Q_2$   $MR_2 < MC_2$  so produce less

at  $Q^*$   $MR_* = MC_*$

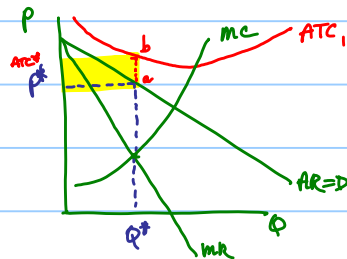


Step II. Given  $Q^*$  (where  $MR=MC$ ), charge the highest price the market will allow to sustain output sales at  $Q^*$ . That price is the height of the AR or D curve at  $P^*$ . If  $P > P^*$  then consumers will buy less than  $Q^*$ . If  $P < P^*$  then consumers will want more than  $Q^*$ .

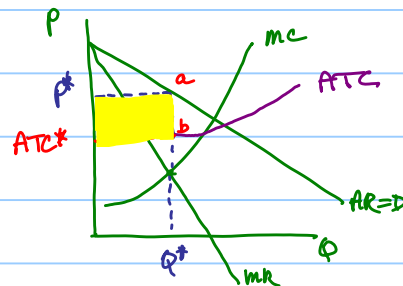


Step III Given  $Q^*$  (from step I) and  $P^*$  (from step II) then check whether  $Q^*$  is leading to a profit, breakeven, or a loss.

- A.  $TR^* = P^* \cdot Q^*$   $TR^*$  is total revenue.
- B.  $TC^*$  is the total cost of producing  $Q^*$
- C.  $\pi^*$  is the profit and  $\pi^* = TR^* - TC^*$  so if  $TR^* > TC^*$  then there is an economic profit at  $Q^*$ .
- D.  $AR$  is  $TR/Q$  as defined above  
 $ATC$  is  $TC/Q$



The  $ATC_1$  can be anywhere on the graph to the left.  $ATC_1$  is a cost curve that leads to a loss as outlined by the points  $a, b, P^*, ATC^*$  and shaded in.



The  $ATC$  to the graph on the left shows a profit.